

Business Product Development Roadmap

C H ● R U S

Business Product Development Roadmap

- On track
- Resource allocated
- Proposed

Live

Enhanced BS4

- Lower High Traffic Class (HTC) pricing
- Proactive Assure
- 24/7 Hot Cutovers

Hyperfibre

- UFB 1 availability
- 2Gbps & 4Gbps variants of Hyperfibre Small Business, Business & Education

Launching Soon

Enhanced BS4

- 1Gb glass plans
- Extension to all UFB areas
- Launching 3rd June 2021

Hyperfibre Small Business & Business 8000 plans

- Available in 10 selected Auckland and Wellington exchanges from 1 June 2021
- Future availability TBC

In Progress

Managed Provisioning review

- Review of our current MPS service
- Delivery delayed to September '21

Evolve to Small Business Fibre migration

- Bulk migration service offered to all RSP's

Next Priorities

Geographic Consistent Pricing (GCP)

- Ensure readiness to comply with GCP legislation from Jan '22

Review of Hyperfibre Business proposition

- We welcome feedback on how we might shape the proposition to stimulate further demand

Hyperfibre Business compatible CPE

- Test/evaluate routers to confirm compliance with Hyperfibre

Backlog

NGA on Application

- Confirm business products offered under this service

WiFi opportunities

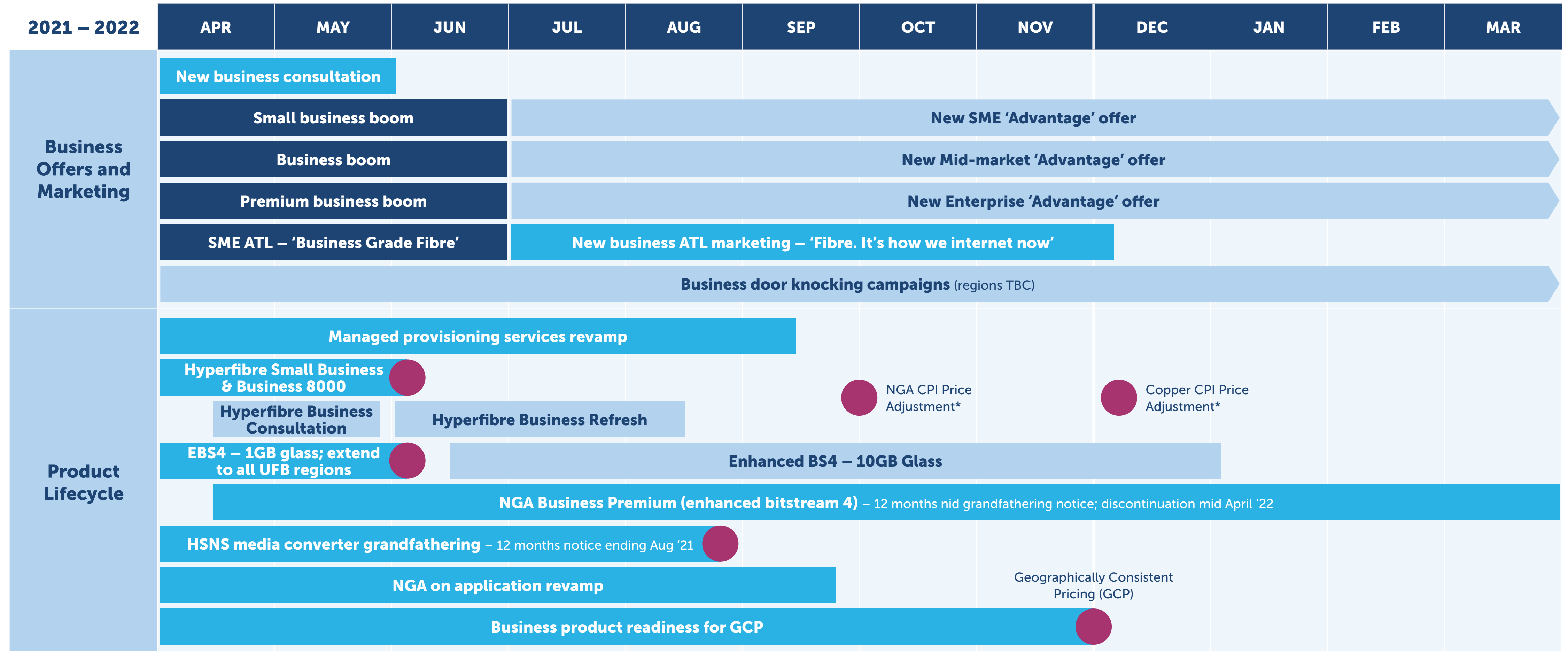
- Opportunities leveraging WiFi provided through Chorus devices

[PARKED] SD-WAN & Anywhere Workplace

- Invalidated business cases following your feedback – not progressing at this time

Business Offers & Product Lifecycle Calendar

- In market
- Under development
- Proposed



* Business Plans TBC