

Consumer Product Development Roadmap

C H ● R U S

Consumer Product Development Roadmap

- On track
- Resource allocated
- Proposed

Live

Hyperfibre (Nationwide) Launched Oct '20

- Nationwide Availability in UFB areas
- 2Gbps & 4Gpbs variants
- Launch promo extended – *discounted upgrade fee*

RGW and WiFi Launched 1 March 2021

- Includes Remote Management capability for RGW mode on NGA and Hyperfibre plans
- Launch promo extended to December 2021 – *\$50 upfront credit*

1-Hour ONT Activation Launched 1 March 2021

- Available now for all customers to use
- Reduces 4-hour intact ONT activation time down to 1-hour

Launching Soon

Hyperfibre 8Gbps

- Available in 10 selected Auckland and Wellington exchanges from 1 June
- Future availability TBC

Multiple Primaries

- Prioritised for delivery based on your feedback
- 2 primary services on a single ONT
- Improved transition process, reduced abandonment issues, more customer experience options and multi-segment possibilities
- Development underway – target deployment October 2021

In Progress

In Home Services & Mesh

Phase II test and learn planned – consultation underway with interested RSPs on the size and shape of this initiative including likely demand

ASAP Activation

- Ongoing consultation – we welcome feedback on the relative benefits of this vs 1-hour activation
- Exploring technical feasibility – potential start H2 2021

Next Priorities

Hyperfibre Downgrade Improvements

- Improvements to Hyperfibre downgrade process to reduce truck rolls and improve CX
- Potential delivery H2 2021

RGW ONT Enhancements

- Additional features not included in MVP
- Easymesh inter-operability
- We want your feedback on desirability before committing resource

ONT and CPE Roadmap

- Sharing our roadmap for future ONT generations and other CPE to allow you to plan
- Industry discussions potentially H2 2021 (depending on internal discovery progress)

Backlog (Parked)

WiFi Management Portal

- Enhanced WiFi management for 3rd Gen ONT and Mesh (+ potentially 3rd party mesh)
- Potential discovery start mid 2021

Flex BB Options

- Broadband “on demand” – dynamic bandwidth; short-term options

Other WiFi Opportunities

- Mobile Offload
- Hotspot 2.0
- WiPON
- etc

Install Options

- Finance options – reducing upfront cost
- Flexible scheduling
- Accelerated build

Consumer Offers & Product Lifecycle Calendar

- In market
- Under development
- Proposed

