

# Business Product Development Roadmap

- On track
- Resource allocated
- Proposed

## Live

### Hyperfibre Small Business (regional)

- Available in Queenstown, Invercargill, Palmerston North, selected locations in Auckland and Wellington
- 2Gpbs & 4Gpbs variants
- Launch promo – discounted upgrade fee, Small Business BOOM credits

### Smart Locations

- 50-50 Smart Locations plan
- Smart Locations workflow launch

### Enhanced BS4

- Proactive Assure
- 24/7 hot cutovers

## Launching Soon

### Enhanced BS4

- 10GB glass variant
- 1GB glass only variant

### Hyperfibre (Nationwide) Launching Oct '20

- Full nationwide availability
- 2Gpbs & 4Gpbs variants on Small Business Fibre, Business & Education Hyperfibre plans

## In Progress

### Smart Locations Lab Demonstrations

- Allow customers to see the benefits of Smart Locations

### Hyperfibre 8Gpbs

- Planning roll out strategy

## Next Priorities

### Managed Provisioning Review

- Review of our current managed provisioning service

### Reporting Changes

- Utilisation and availability reporting exclusive to EBS4

### Enhanced BS4 provisioning improvements and customer reporting

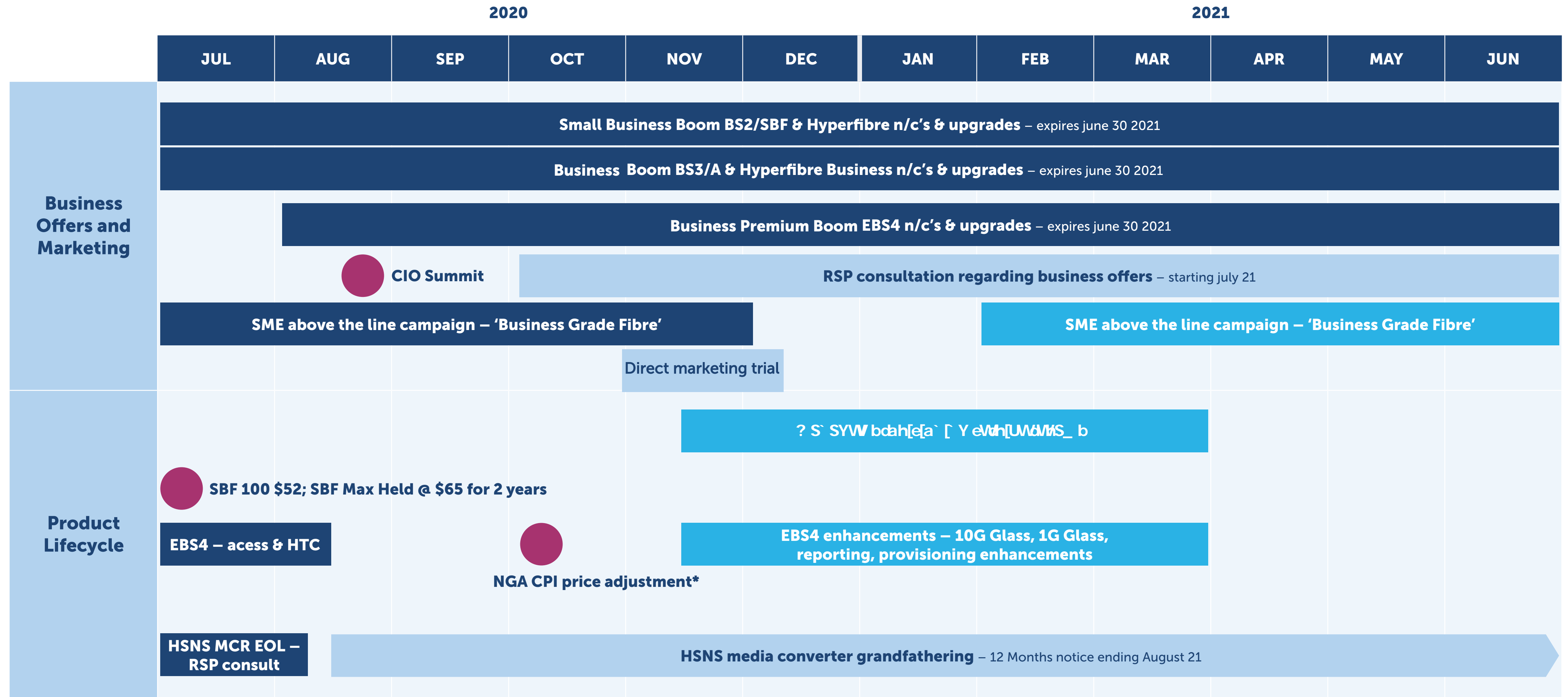
## Backlog

### Install Options

- Finance options – reducing upfront cost
- Flexible scheduling
- Accelerated build

# Business Offers & Product Lifecycle Calendar

- In market
- Under development
- Proposed



\* Excludes SME Max, Small Business Fibre, Hyperfibre and EBS4/HSNS High Traffic Class Bandwidth

