

Recipient name

Organisation

Address Line 1

Address Line 2

Address Line 3

Chorus New Zealand Limited
Chorus House
66 Wyndham Street
AUCKLAND

20 December 2019

Dear [name]

Handover ICABS Offer Agreement

To make it easy for you to grow your network, we are now including an Intra Candidate Area Backhaul (**ICAB**) with each new Handover purchase at specified exchanges. We are including these ICABs as part of the Handover due to capacity constraints that are preventing the addition of new Handovers at these exchanges.

This letter sets out the terms on which Chorus New Zealand Limited (**Chorus**) offers the Handover ICABS Offer (**Offer Agreement**). Signing this Offer Agreement will not require you to take Services.

The terms of the Offer set out in Appendix 1 of this Offer Agreement will prevail over the terms of the Reference Offer or the RBI Services Agreement (as applicable) to the extent of any inconsistency between them. Definitions in the Reference Offer or the RBI Services Agreement (as applicable) have the same meanings in this Offer Agreement.

Sign Up

To sign up for this Offer, sign and return this letter to your Chorus Account Manager. Should you have any questions please contact your Chorus Account Manager.

Yours faithfully

[Company Name] Agrees to the terms and conditions of this Offer Agreement

Ed Hyde

Chief Customer Officer
Chorus New Zealand Limited

Authorised Signatory Name:

Authorised Signatory Position:

Date:

Appendix

Handover ICABS Offer Terms

The terms of the **Handover ICABS Offer** are as follows:

Term

1. This Offer is available for you to accept from 14 January 2019 (**Commencement Date**), and has effect from the date you sign this letter.
2. This Offer will terminate on 13 January 2020 (**Termination Date**).

Overview

3. Chorus will provide Intra-Candidate Area Backhaul Services (**ICABS**) to connect your equipment between the following pairs of sites (**Offer Sites**):

| Existing Exchange | New Alternative Exchange |
|---------------------|--------------------------|
| Mayoral Drive (MDR) | Mt Eden (MOD) |
| Glenfield (GLF) | Forrest Hill (FOR) |
| Hamilton (HN) | Frankton (FJN) |
| Hamilton (HN) | Claudlands (CLE) |
| Wellington (WN) | Courtney Place (CPC) |
| Tauranga (TG) | Otumoetai (OTE) |
| Tauranga (TG) | Mount Manganui (MMN) |
| Christchurch (CH) | Avonhead (AVO) |

Eligibility

4. To qualify for this Offer you must:
 - (a) order a new Chorus UFB or UBA Handover at a New Alternative Exchange (as shown in the table at clause 3 above);
 - (b) install equipment in Chorus co-location within a New Alternative Exchange (as shown in the table at clause 3 above);
 - (c) have equipment in Chorus co-location within an Existing Exchange (as shown in the table at clause 3 above);
 - (d) connect the new Handover purchased at the New Alternative Exchange back to your equipment at the Existing Exchange; and

- (e) agree a provisional migration plan with your Chorus Account team setting out:
1. The equipment and services you have at the Existing Exchanges; and
 2. A road map to achieve migration prior to 31 December 2019 (and any contingencies required if that date cannot be achieved).
- (together, the **Eligibility Criteria**).

Ordering

5. The Services provided in this Offer may be ordered using the current BAU process as set out in ICABs Operations Manual with the order noted as a Handover ICABs Offer.

Charges

6. Chorus will provide Intra-Candidate Area Backhaul Services (ICABS) at no cost during the Term where the Eligibility Criteria are satisfied.
7. Full ICABS charges will apply from the Termination Date.
8. Chorus UFB or UBA Handovers ordered in connection with this Offer will be charged at Chorus' usual Prices.

Existing Agreements

9. The terms of:
- (a) the Chorus UFB Reference Offer; as amended from time to time, (the **Reference Offer**) for connections in the Chorus UFB Zone and Voluntary Zone;
 - (b) the RBI Services Agreement as amended from time to time, (the **RBI Services Agreement**) for connections in the RBI Zone; and
 - (c) The Chorus Services Agreement as amended from time to time, (the **CSA**),
- as applicable, will be incorporated into this Offer Agreement by reference.